



FRIEDRICH-ALEXANDER  
UNIVERSITÄT  
ERLANGEN-NÜRNBERG

PHILOSOPHISCHE FAKULTÄT  
UND FACHBEREICH THEOLOGIE

# Module Handbook

## M.A.

# Development Economics and International Studies

October 6, 2022

***Note for prospective students:***

Regional, elective, and elective complementary modules may be subject to change. Seminars can be taken from the second semester onwards. Whether a course is a seminar or a lecture (with tutorial) is stated in the module description. For further information, please visit the program's website (<https://www.madeis.study.fau.eu/>).

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*Note: Further courses offered by guest lecturers from our partner universities may be added closer to the start of the term under elective complementary modules.*

***Important note:***

Students are allowed and encouraged to take courses from other disciplines that are related to the content of the MA DEIS. This allows students to structure the curriculum of the MA DEIS individually based on their personal interests and needs. Students can take, for example, MA level courses in political science, sociology, philosophy, international studies, as well as MA level courses offered by the School of Business and Economics. These courses need to be approved by the MA DEIS coordinator.

Students may also take language courses as complementary elective modules. Language courses do not require separate approval.

## Example Curriculum

	Module title	Course type	Hours/week			ECTS	Form of assessment
			L	T	S		
1	Statistics Refresher course	Lecture + Tutorial	2	1		5	Written exam
	Introduction to Stata	Lecture	1			2,5	Course achievement w/o grade
	Research Methods I	Lecture + Tutorial	2	1		5	Written exam
	Development Economics I	Lecture + Tutorial	2	1		5	Written exam
	International Economics I	Lecture + Tutorial	2	1		5	Written exam
	Elective Module I	Lecture + Tutorial	2	(1)		5	Written exam
	Elective Complementary Modules III	Varying course types; e.g. language course	1-2			2,5	Course achievement w/o grade
2	International Economics II	Seminar			2	5	presentation & term paper
	Development Economics II	Lecture + Tutorial	2	1		5	Written exam
	Research Methods II	Lecture + Tutorial	2	1		5	Written exam
	International Business Ethics I	Lecture + Tutorial	2	1		5	Written exam
	Advanced Topics in Stata	Lecture	1			2,5	Course achievement w/o grade
	Regional Module I	Lecture + Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
	Elective Module II	Lecture + Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
3	International Business Ethics II	Lecture and Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
	Regional Module II	Lecture + Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
	Elective Module III	Lecture + Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
	Elective Module IV	Lecture + Tutorial or Seminar	(2)	(1)	(2)	5	Written exam or presentation & term paper
	Elective Complementary Modules IV	Varying course types	2-3			5	Course achievement w/o grade
	Elective Complementary Modules V	Varying course types; e.g. language course	1-2			2,5	Course achievement w/o grade
4	Master Thesis					30	Master thesis (50 - 70 pages)

*Note:* Students are expected to acquire 30 ECTS on average in each semester, i.e. students may acquire less (or more) than 30 ECTS in a given semester. Students may also earn up to 10 ECTS for completing an internship during their studies that is related to the DEIS program. (Students may request leave from the university for one semester.) For further information, please see [Frequently Asked Questions](#).

# **Compulsory Modules**

## Development Economics I (Winter semester)

1	<b>Module name</b>	<b>Development Economics I</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	PD Dr. Johannes Paha	

4	<b>Module Coordinator</b>	PD Dr. Johannes Paha	
5	<b>Syllabus Outline</b>	<p>The courses Development Economics I and II give students an introduction to the economics of developing countries. A significant part of the course will be devoted to discussing recent empirical work that draws on survey and other data from developing countries. In doing so, the course will provide students with an overview of the state-of-the-art in the field. Covered topics include, amongst others, history/institutions, poverty, financial services, education, health, governance, and corruption.</p> <p>The majority of empirical papers will be concerned with establishing causal relationships, such as the effect of school inputs on educational outcomes or the effect of microfinance on poverty. Therefore, both experimental and quasi-experimental methods will be introduced.</p>	
6	<b>Educational goals and Learning outcome</b>	Students (1) achieve an understanding of key concepts in development economics, (2) learn about experimental and quasi-experimental methods in (development) economics research, (3) gain an overview of the state-of-the-art research in the field, and (4) strengthen their skills in how to critically read and assess applied microeconomic work.	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	First semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for: "M.A. Development Economics and International Studies"; Elective module for "MA Nahoststudien"	
10	<b>Assessment and examinations</b>	Written exam (60 minutes)	
11	<b>Calculation of the grade for the module</b>	Written exam (100%)	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	45 hours
		Self-study	105 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	Main Textbook: Alain de Janvry, and Elisabeth Sadoulet. 2015. Development Economics: Theory and Practice, Routledge. Further reading, in particular research articles, will be provided during class.	

## Development Economics II (Summer semester)

1	<b>Module name</b>	<b>Development Economics II</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	PD Dr. Johannes Paha	

4	<b>Module Coordinator</b>	PD Dr. Johannes Paha	
5	<b>Syllabus Outline</b>	<p>The courses Development Economics I and II give students an introduction to the economics of developing countries. A significant part of the course will be devoted to discussing recent empirical work that draws on survey and other data from developing countries. In doing so, the course will provide students with an overview of the state-of-the-art in the field. Covered topics include, amongst others, history/institutions, poverty, financial services, education, health, governance, and corruption.</p> <p>The majority of empirical papers will be concerned with establishing causal relationships, such as the effect of school inputs on educational outcomes or the effect of microfinance on poverty. Therefore, both experimental and quasi-experimental methods will be introduced.</p>	
6	<b>Educational goals and Learning outcome</b>	Students (1) achieve an understanding of key concepts in development eco-nomics, (2) learn about experimental and quasi-experimental methods in (development) economics research, (3) gain an overview of the state-of-the-art research in the field, and (4) strengthen their skills in how to critically read and assess applied microeconomic work.	
7	<b>Prerequisites</b>	None. Recommended: <i>Development Economics I</i> .	
8	<b>Intended stage in the degree course</b>	Second semester (summer term)	
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for: "M.A. Development Economics and International Studies", Elective module for "MA Nahoststudien"	
10	<b>Assessment and examinations</b>	Written exam (60 minutes)	
11	<b>Calculation of the grade for the module</b>	Written exam (100%)	
12	<b>Frequency of offer</b>	Every summer term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	45 hours
		Self-study	105 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	Main Textbook: Alain de Janvry, and Elisabeth Sadoulet. 2015. Development Economics: Theory and Practice, Routledge. Further reading, in particular research articles, will be provided during class.	

## International Economics I (Winter semester)

1	<b>Module name</b>	<b>International Economics I</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Karrar Hussain, PhD	

4	<b>Module Coordinator</b>	Karrar Hussain, PhD	
5	<b>Syllabus Outline</b>	<p>This course has two main parts. The first part introduces students to the theoretical models of trade which explain the rationale, pattern, and effect of trade on the participant countries. The second part of the course focuses on trade policy. Here the various instruments of trade policy are analyzed, the political economy of trade policy introduced and finally the debates in trade policy are highlighted from the perspective of the developing world. The contents are divided into three main parts:</p> <ul style="list-style-type: none"> <li>• Trade models</li> <li>• Instruments of trade policy</li> <li>• Political economy of trade policies.</li> </ul>	
6	<b>Educational goals and Learning outcome</b>	<p>This module aims for students to learn and explain how economic theory can be used to understand the reasons why countries trade with each other and the welfare impact of this trade on the countries as a whole and on groups (consumers, producers, government) within these.</p> <p>The second objective is to introduce students to the menu of policy interventions and instruments available to countries used to limit or enhance trade so that they understand the impact of these policies on economic welfare of the country and the various groups within a country. The political economy aspect of trade policy will also be covered with the objective of informing students about the role of competing interests and lobbying behavior in policy making.</p>	
7	<b>Prerequisites</b>	Basic microeconomics knowledge and mathematical sophistication are strongly recommended.	
8	<b>Intended stage in the degree course</b>	First semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for: "M.A. Development Economics and International Studies"; Elective module for "MA Nahoststudien"	
10	<b>Assessment and examinations</b>	Final Examination (75 minutes)	
11	<b>Calculation of the grade for the module</b>	Final Written Examination: 100%	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	45 hours
		Self-study	105 hours
15	<b>Duration</b>	1 semester	



16	<b>Teaching and examination language</b>	English
17	<b>Preparatory reading / reading list</b>	Paul R. Krugman, Maurice Obstfeld, Marc J. Melitz (2018): International Economics. Theory and Policy, 11th ed., Pearson, Chapters 1-12.

## International Economics II (Summer semester)

1	<b>Module name</b>	<b>International Economics II</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar (2 SWS)	Mandatory attendance
3	<b>Teaching Staff</b>	Karrar Hussain, PhD	

4	<b>Module Coordinator</b>	Karrar Hussain, PhD
5	<b>Syllabus Outline</b>	The course is designed as a graduate seminar in international trade for the students who already have the background of "International Economics I". Student in the course works on an assigned topic focusing on one of the central questions or certain policy challenge of international trade. Depending on the total enrolment, group of minimum two or maximum three students present their arguments, findings and policy recommendation(s) for a maximum of 45 minutes. Each group presentation is followed by class in-depth discussion. Based on the material/topic prepared for the assignment, group prepare a joint research paper.
6	<b>Educational goals and Learning outcome</b>	<p>This module aims for students to understand and explain how economic theory can be used to understand the reasons why countries trade with each other and the welfare impact of this trade on the countries as a whole and on groups (consumers, producers, government) within these.</p> <p>The second objective is to develop students' skill in the following area:</p> <p><b>Subject-specific skills:</b></p> <ul style="list-style-type: none"> <li>• Students apply theoretical models and acquire specialized and in-depth knowledge on a particular topic related to international trade in developing countries.</li> <li>• Students apply policy analysis and conduct in-depth research (independently or in pairs) to examine complex dynamics driving international trade and evaluate impacts on various socio-economic variables.</li> <li>• Students develop independent ideas and concepts to explain patterns of international trade, evaluate impacts, and draw informed conclusions.</li> </ul> <p><b>Learning and methodological skills:</b></p> <ul style="list-style-type: none"> <li>• Students answer independently a research question related to the seminar topic. They do this by carrying out (independently or in pairs) in-depth research that involves gathering, analysing and interpreting documents and scientific literature related to the research questions to better understand the drivers, barriers and impacts of trade on a range of variables.</li> <li>• Students plan and implement the research project in new and interdisciplinary contexts. As such, they also reflect on the learning process and expand their knowledge of appropriate methods.</li> </ul>

		<ul style="list-style-type: none"> <li>Students apply scientific standards for writing, argumentation, and citation.</li> </ul> <p><b>Personal skills:</b></p> <ul style="list-style-type: none"> <li>Students write and present complex, subject specific content clearly, effectively and based on scientific standards</li> <li>Students reflect upon personal strengths and weaknesses regarding analytical, presentation and writing skills, and plan personal development accordingly.</li> </ul> <p><b>Social skills:</b></p> <ul style="list-style-type: none"> <li>Students work cooperatively and responsibly and critically reflect upon and improve their own co-operative behavior.</li> <li>Students communicate clearly and respectfully their arguments and points of view in classroom.</li> <li>Students give fellow students constructive feedback on their research papers and presentations.</li> </ul>				
7	<b>Prerequisites</b>	None. Basic microeconomics knowledge and mathematical sophistication are strongly recommended.				
8	<b>Intended stage in the degree course</b>	Second semester (summer term)				
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for “MA in Development Economics and International Studies”, Elective module for “MA Nahoststudien”				
10	<b>Method of examination</b>	tba				
11	<b>Calculation of the grade for the module</b>	Written assignment (ca. 15 pages) and presentation (45-60 minutes).				
12	<b>Frequency of offer</b>	Every summer term				
13	<b>Exam retakes</b>	Failed exams can be retaken twice.				
14	<b>Workload</b>	<table border="1"> <tr> <td>Attendance</td> <td>30 hours</td> </tr> <tr> <td>Self-study</td> <td>120 hours</td> </tr> </table>	Attendance	30 hours	Self-study	120 hours
Attendance	30 hours					
Self-study	120 hours					
15	<b>Duration</b>	1 semester				
16	<b>Teaching and examination language</b>	English				
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>Paul R. Krugman, Maurice Obstfeld, Marc J. Melitz (2018): International Economics. Theory and Policy, 11th ed., Pearson, Chapters 1-12.</li> <li>Robert C. Feenstra, Alan M. Taylor (2017): International Trade, 4th ed., Worth Publishers, Chapters 1-11.</li> <li>Assigned articles.</li> </ul>				

## Research Methods I (Winter semester)

1	<b>Module name</b>	<b>Research Methods I</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Prof. Dr. Andreas Landmann	

4	<b>Module Coordinator</b>	Prof. Dr. Andreas Landmann	
5	<b>Syllabus Outline</b>	<ol style="list-style-type: none"> <li>1. Data</li> <li>2. Simple Regression Model</li> <li>3. Multiple Regression Model</li> <li>4. Regression Diagnostics</li> <li>5. Instrumental Variables Regression</li> <li>6. Panel Data Methods</li> </ol>	
6	<b>Educational goals and Learning outcome</b>	<p>Students are equipped with the core models and techniques in econometrics (including simple and multiple regression analysis, instrumental variables, and panel data methods) so that they are able to understand empirical papers in economics and to conduct quantitative studies. They apply the models to economic data and interpret the results both from a statistical and economic point of view. Methodological skills that the students acquire are to conduct hypothesis tests of model parameters and to evaluate the goodness of fit and to select optimal estimators of models. In the tutorials, students present and critically discuss empirical estimates of quantitative models.</p>	
7	<b>Prerequisites</b>	<p>The program's entry requirements include a background in statistics/econometrics. It is therefore strongly recommended that students who are not very well versed in those fields take the Statistics Refresher Course in the week before Research Methods I. Those with strong background in statistics/econometrics may not need to take it. It is also advisable to attend the Introduction to Stata class.</p>	
8	<b>Intended stage in the degree course</b>	First semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written exam (60 minutes)	
11	<b>Calculation of the grade for the module</b>	Written exam 100%	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	42 hours
		Self-study	Reading: 42 hours Exercises: 42 hours Preparation for exam: 24 hours

15	<b>Duration</b>	1 semester
16	<b>Teaching and examination language</b>	English
17	<b>Preparatory reading / reading list</b>	Wooldridge, J. M., Introductory Econometrics: A Modern Approach, 6th ed., Cengage Learning, 2015

## Research Methods II (Summer semester)

1	<b>Module name</b>	<b>Research Methods II</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Prof. Dr. Andreas Landmann	

4	<b>Module Coordinator</b>	Prof. Dr. Andreas Landmann
5	<b>Syllabus Outline</b>	<ul style="list-style-type: none"> <li>• Recap of basics from <i>Research Methods I</i></li> </ul> <p>Quasi-Experimental Methods:</p> <ul style="list-style-type: none"> <li>• Propensity Score Matching</li> <li>• Difference-in-difference</li> <li>• Regression-Discontinuity Design</li> </ul> <p>Randomized Control Trials (RCTs):</p> <ul style="list-style-type: none"> <li>• Motivation, History, and Ethics</li> <li>• Theory of Change and building hypotheses</li> <li>• Data and Measurement</li> <li>• Randomization techniques</li> <li>• Designing an RCT</li> <li>• Inference and power calculations</li> </ul>
6	<b>Educational goals and Learning outcome</b>	Based on the core models and techniques from Research Methods I, students are equipped with a sound understanding about modern econometric methods to analyze causal questions in quantitative research. This comprises both quasi-experimental as well as experimental methods, which are most commonly used in empirical research in economics. Students gain an understanding of the assumptions, advantages, and disadvantages related to different methods. Also, they apply the models to economic data and interpret the results both from a statistical as well as from an economic point of view. They also gain insights into running field research. In the tutorials, students present and critically discuss empirical estimates of quantitative models.
7	<b>Prerequisites</b>	Since the lecture builds on the quantitative techniques that are the subject matter of <i>Research Methods I</i> it is strongly recommended that students take the course before enrolling in <i>Research Methods II</i> .
8	<b>Intended stage in the degree course</b>	Second semester (summer term)
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for "M.A. Development Economics and International Studies"
10	<b>Assessment and examinations</b>	Written exam (60 minutes)
11	<b>Calculation of the grade for the module</b>	Written exam 100%
12	<b>Frequency of offer</b>	Every summer term
13	<b>Exam retakes</b>	Failed exams can be retaken twice.

14	<b>Workload</b>	Attendance	42 hours
		Self-study	Reading: 42 hours Exercises: 42 hours Preparation for exam: 24 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Angrist, Joshua D., and Jörn-Steffen Pischke. 2009. Mostly Harmless Econometrics: An Empiricist's Companion. Princeton, NJ: Princeton University Press</li> <li>• Gertler, Paul J., Sebastian Martinez, Patrick Premand, Laura B. Rawlings, and Christel M. J. Vermeersch. 2011. Impact Evaluation in Practice. The World Bank. <a href="http://tinyurl.com/kbgwv9p">http://tinyurl.com/kbgwv9p</a>.</li> <li>• Glennerster, Rachel., and Kudzai Takavarasha. 2013. Running Randomized Evaluations: A Practical Guide. Princeton University Press. doi:10.2307/j.ctt4cgd52.</li> </ul>	

## International Business Ethics I (Summer semester)

1	<b>Name of Module</b>	<b>International Business Ethics I</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Prof. Dr. Matthias S. Fifka	

4	<b>Module Coordinator</b>	Prof. Dr. Matthias S. Fifka
5	<b>Syllabus Outline</b>	<p>After the corporate scandals at the beginning of the new millennium and the recent financial crisis, the call for an ethical management of businesses, especially multinational corporations, has increased dramatically.</p> <p>In this course, we will look at the broad area of business ethics. As a theoretical foundation, ethical theories will be considered and concepts like sustainability, corporate social responsibility, and corporate citizenship will be analyzed.</p> <p>Moreover, in the age of globalization, business increasingly takes place in an environment, where political and cultural boundaries that challenge corporate values are constantly crossed.</p> <p>Businesses are constantly confronted with issues such as environmental depletion, poverty, child labor, bribery and corruption, ethnic and religious discrimination, censorship and privacy issues, fair trade and consumer boycotts, just to mention a few.</p> <p>Thus, we will address, e.g., the challenges that organizations are confronted with when trying to do business ethically, what it takes to be a good corporate citizen, and how companies can deal with stakeholder demands.</p>
6	<b>Educational goals and Learning outcome</b>	<p>In this lecture, students ...</p> <ul style="list-style-type: none"> <li>• acquire basic knowledge on ethics and business ethics;</li> <li>• understand important ethical theories and apply them to practical examples;</li> <li>• understand important concepts such as corporate social responsibility and sustainability;</li> <li>• learn how to address the challenges that organizations are confronted with when trying to do business ethically;</li> <li>• critically reflect what it takes to be a good corporate citizen</li> <li>• develop strategies to deal with stakeholder demands</li> <li>• learn how to implement corporate governance in an organization.</li> </ul>
7	<b>Prerequisites</b>	None
8	<b>Intended stage in the degree course</b>	Second semester (summer term)
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for "M.A. Development Economics and International Studies"
10	<b>Assessment and examinations</b>	Written exam (60 minutes)



11	<b>Calculation of the grade for the module</b>	Written exam (100 %)	
12	<b>Frequency of offer</b>	Every summer term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	45 hours
		Self-study	105 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Crane A. &amp; Matten, D. (2019) "Business ethics: Managing Corporate Citizenship and Sustainability in the Age of Globalization", 5th Edition, Oxford University Press: Oxford.</li> <li>• Melé, D. (2020) "Business ethics in action: Managing human excellence in organizations", 2nd Edition, Red Globe Press: London.</li> <li>• Austin, J.; Stevenson, H. &amp; Wei- Skillern, J. (2006) "Social and commercial entrepreneurship: same, different, or both?" <i>Entrepreneurship, Theory and Practice</i>, 30 (1): 1-22.</li> <li>• Enderle, G. (2000) "Business Ethics in the Intercultural and Global Context: A conceptual framework", <i>Zeitschrift für Wirtschafts- und Unternehmensethik / Journal for Business, Economics &amp; Ethics</i>, 1(3): 263-285.</li> <li>• Fifka, M. &amp; Loza Adai, C. (2015) "Managing stakeholders for the sake of business and society", in O'Riordan, L.; Zmuda, P. &amp; Heinemann, S. (Eds.) <i>New Perspectives on Corporate Social Responsibility. Locating the Missing Link</i>, Springer Gabler: Wiesbaden, pp. 71-88.</li> <li>• Friedman, M. (1970) "The Social Responsibility of Business Is to Increase Its Profits." <i>The New York Times Magazine</i>.</li> <li>• Garriga, E. and Melé, D. (2004) "Corporate Social Responsibility Theories: Mapping the Territory", <i>Journal of Business Ethics</i>, 53: 51-71</li> <li>• Grant, C. (1991) "Friedman fallacies", <i>Journal of Business Ethics</i>, 10: 907-914.</li> <li>• Trevino, L.K. and Brown, M.E. (2004) "Managing to be Ethical: Debunking Five Business Ethics Myths", <i>Academy of Management Executive</i>, 18 (2): 69-81.</li> </ul> <p>Case Studies</p> <ul style="list-style-type: none"> <li>• Bigus, P. (2012) "Greenpeace's Unfriend Coal Campaign and Facebook", Richard Ivey School of Business.</li> <li>• Bodrock, P. (2005) <i>The Shakedown</i>. Harvard Business Review</li> <li>• Crane A. &amp; Matten, D. (2010) <i>Producing Toy's – Child's Play?</i> In Crane A. &amp; Matten, D. "Business ethics: Managing Corporate Citizenship and Sustainability in the Age of Globalization", 3rd Edition, Oxford University Press: Oxford, p. 99.</li> <li>• Eccles, R.G.; Serafeim, G. &amp; Andrews, P. (2013) "Mandatory environmental, social, and governance disclosure in the European Union", Harvard Business School.</li> </ul>	

## International Business Ethics II (Winter semester)

1	<b>Name of Module</b>	<b>International Business Ethics II</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar (2 SWS)	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Dr. Matthias S. Fifka	
4	<b>Module Coordinator</b>	Prof. Dr. Matthias S. Fifka	
5	<b>Syllabus Outline</b>	<p>This seminar builds on the foundation laid throughout International Business Ethics I (IBE I) held in the summer semester. As in IBE I, the theoretical foundation of business ethics, corporate social responsibility (CSR) and sustainability was laid, it is the purpose of International Business Ethics II (IBE II) to address the practical implementation of these concepts.</p> <p>Despite the fact that CSR and sustainability are given increasing attention in all realms of society, many for-profit and non-profit-organizations have not succeeded in implementing sustainability and CSR on a strategic level. Instead, their efforts remain cosmetic or “window-dressing”, as Milton Friedman called it, and thus do not contribute a significant value to the organization and society. In these cases, CSR and sustainability usually do not reach the core business and remain outside of the value chain.</p>	
6	<b>Educational goals and Learning outcome</b>	<p>Many of the following skills can only be obtained through the active participation of students in class during the seminar. Therefore, their presence during the seminar sessions is a precondition for a successful skill development process.</p> <p>In this seminar, students</p> <ul style="list-style-type: none"> <li>• learn how to develop a coherent CSR strategy for a company</li> <li>• analyze the megatrends that will have a major impact on business in the 21<sup>st</sup> century</li> <li>• learn how to assess the strengths and weaknesses of a company when developing a CSR strategy</li> <li>• learn how to implement CSR in the different functional areas of a company by solving case studies</li> <li>• learn how to measure and to communicate CSR to internal and external stakeholders</li> <li>• learn and practice how to communicate clearly and respectfully their arguments and points of view in classroom.</li> <li>• provide constructive feedback on the presentations of their fellow students.</li> <li>• reflect upon their own behavior as part of the global business community under consideration of fundamental ethical questions.</li> <li>• learn and practice how to present clearly and effectively a particular issue related to the international business ethics discussion.</li> </ul>	

7	<b>Prerequisites</b>	It is strongly recommended that students previously participated in the course <i>International Business Ethics I</i> in order to have obtained the necessary foundations.	
8	<b>Intended stage in the degree course</b>	Third semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Compulsory module for “M.A. Development Economics and International Studies”	
10	<b>Assessment and examinations</b>	Presentation (45 minutes); Written assignment (app. 15 pages)	
11	<b>Calculation of the grade for the module</b>	Written assignment (66 %) and presentation (33 %)	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Porter M.E. and Kramer, M.R. (2006) “Strategy and Society: The Link Between Competitive Advantage and Corporate Social Responsibility.” Harvard Business Review 84 (12) 42-56</li> <li>• Kakabadse, N.; Kakabadse, A.P. and Lee-Davies, L. (2009) “CSR-Leaders Road Map.” Corporate Governance: The International Journal of Business in society 9(1)50-57.</li> <li>• Fifka, M. and Loza Aduai, C. (2014). “Managing Stakeholders for the Sake of Business and Society” in O’Riordan, L.; Zmuda, P. &amp; Heinemann, S. (Eds.) New Perspectives on Corporate Social Responsibility. Locating the Missing Link, Springer Gabler: Wiesbaden, pp. 71-88</li> <li>• Iyer and Donovan (2012) “Urbanizing China.” Harvard Business Publishing.</li> <li>• Smith, N.C.: Read, D. And López-Rodríguez, S. (2010) “Consumer Perceptions of Corporate Social Responsibility.” INSEAD Working Paper N°2010/16/INSEAD. Social Innovation Centre.</li> <li>• Galbreath, J. 2009. “Building Corporate Social Responsibility into Strategy.” European Business Review 21(2) 109-127</li> <li>• OECD (2009). “Implementing Governance”.</li> <li>• Anand et al. (2004). “Business as usual: The acceptance and perpetuation of corruption in organizations”.</li> <li>• NZBC (2003). “Practical Guide to a Sustainable Supply Chain”.</li> <li>• WRAP (2013). “Guide to Environmental Management Systems”.</li> <li>• Fifka (2013) – Sustainability Reporting – A Challenge Worthwhile</li> </ul>	

# **Regional Modules**

## Political Economy of the Middle East (Winter semester)

1	<b>Module name</b>	<b>Political Economy of the Middle East</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Dr. Christine Binzel / Dr. Stephanie Müssig	

4	<b>Module coordinator</b>	Prof. Dr. Christine Binzel	
5	<b>Syllabus outline</b>	The seminar gives an introduction to contemporary issues related to the Middle East and Islam from both an economic and a political science perspective. Topics covered include, amongst others, Islam and socio-economic outcomes, Islamic movements, women's political participation, social norms, ethnic inequality, and terrorism. Throughout, the focus is on recent empirical work.	
6	<b>Educational goals and learning outcomes</b>	Students (1) deepen their knowledge about and their understanding of the Middle East, (2) work independently on a particular research topic, (3) engage with the academic literature and thereby strengthen their ability to critically read and assess applied work, and (4) improve their skills on how to structure and discuss academic work. Furthermore, by actively participating in class, students (5) learn how to apply peer review techniques and how to react on peer review, one of the most important instruments in scientific life.	
7	<b>Prerequisites</b>	Successful completion of the courses <i>Development Economics I</i> and/or <i>Development Economics II</i> is recommended.	
8	<b>Integration stage in the degree course</b>	Third semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Regional or elective module for: "M.A. Development Economics and International Studies"; Elective module for "MA Nahoststudien"	
10	<b>Assessment and examinations</b>	Written assignment (15 pages) and presentation (30 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %), Presentation (33 %)	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 Semester	
16	<b>Language</b>	English	
17	<b>Preparatory reading / reading list</b>	The readings will be provided via StudOn	

## Social Health Protection in South and East Asia (Summer semester)

1	<b>Module name</b>	<b>Social Health Protection in South and East Asia</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Dr. Andreas Landmann	

4	<b>Module coordinator</b>	Prof. Dr. Andreas Landmann	
5	<b>Syllabus outline</b>	<p>Topics vary from year to year. Besides basic conceptual issues in Social Health Protection (SHP), there is a focus on empirical analyses of SHP policies and their effects. Possible topics include:</p> <ul style="list-style-type: none"> <li>• Incentive problems in SHP schemes</li> <li>• Financial protection of users</li> <li>• Other social impacts of SHP policies (education, child labour...)</li> <li>• Financing models for SHP</li> <li>• Gender aspects in SHP</li> <li>• Supply versus demand side models for SHP</li> <li>• Country-specific experiences of SHP reforms</li> </ul>	
6	<b>Educational goals and learning outcomes</b>	<p>Besides learning some basic concept around SHP, students present and critically discuss empirical research on the recent experiences of many South and East Asian countries, many of which have recently engaged in large-scale reforms aiming at universal health coverage. Students will present their assignments in the seminar (ca. 45 minutes). This will develop their skills to understand key challenges in SHP conceptually, to extract related results from quantitative studies, and to present them in a coherent and succinct way. The presentation will be followed by a discussion of ca. 15-30 minutes. In the discussion, students should demonstrate that they have a profound knowledge of the subject that they presented. The discussion also helps students to be convincing and successful in academic discussions. Students demonstrate that they are able to review the relevant literature comprehensively and critically. In particular, they identify the strengths, weaknesses, and gaps in the empirical literature.</p>	
7	<b>Prerequisites</b>	Knowledge of Research Methods and Development Economics is recommended	
8	<b>Integration stage in the degree course</b>	Second or fourth semester (summer term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective Module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written assignment (ca. 15 pages) and presentation (ca. 45 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %) and presentation (33 %)	
12	<b>Frequency of offer</b>	Every summer term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours

15	<b>Duration</b>	1 semester
16	<b>Language</b>	English
17	<b>Preparatory reading / reading list</b>	<p>Besides journal articles on specific topics, the following sources will be considered as general references / introductory reading:</p> <ul style="list-style-type: none"> <li>• Bhattacharya, Jay, Timothy Hyde, and Peter Tu. 2014. Health Economics. Basingstoke: Palgrave Macmillan.</li> <li>• Cotlear, Daniel, Somil Nagpal, Owen Smith, Ajay Tandon, and Rafael Cortez. 2015. Going Universal: How 24 Developing Countries Are Implementing Universal Health Coverage from the Bottom Up. Going Universal: How 24 Developing Countries Are Implementing Universal Health Coverage from the Bottom Up. Washington, DC: World Bank. <a href="https://doi.org/10.1596/978-1-4648-0610-0">https://doi.org/10.1596/978-1-4648-0610-0</a>.</li> <li>• International Labour Organisation. 2008. "Social Health Protection: An ILO Strategy towards Universal Access to Health Care." Social Security Policy Briefings. <a href="https://www.ilo.org/wcmsp5/groups/public/---ed_protect/---soc_sec/documents/publication/wcms_sec_soc_5956.pdf">https://www.ilo.org/wcmsp5/groups/public/---ed_protect/---soc_sec/documents/publication/wcms_sec_soc_5956.pdf</a>.</li> <li>• Normand, Charles, and Axel Weber. 2009. Social Health Insurance: A Guidebook for Planning. Bad Homburg: VAS. <a href="https://www.who.int/health_financing/documents/shi-guidebook.pdf">https://www.who.int/health_financing/documents/shi-guidebook.pdf</a>.</li> </ul>

## Economic History and Development of Europe and the Middle East (Summer semester)

1	<b>Module name</b>	<b>Economic History and Development of Europe and the Middle East</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Christine Binzel	

4	<b>Module Coordinator</b>	Prof. Christine Binzel	
5	<b>Syllabus Outline</b>	The seminar gives an introduction to the economic history and development of Europe vis-à-vis the Middle East, in particular explanations for why the Middle East, once economically and scientifically advanced, fell behind Europe. The latter includes an examination of how Islam likely shaped the economic development of the Middle East. Throughout, the emphasis is on analysis rather than description.	
6	<b>Educational goals and Learning outcome</b>	Students (1) deepen their knowledge about and their understanding of the economic history and development of Europe vis-à-vis the Middle East, (2) work independently on a particular research topic, (3) engage with the academic literature and thereby strengthen their ability to critically read and assess applied work, and (4) improve their skills on how to structure and discuss academic work. Furthermore, by actively participating in class, students (5) learn how to apply peer review techniques and how to react on peer review – one of the most important instruments in scientific life.	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	Second semester (summer term)	
9	<b>Courses of study for which the module is acceptable</b>	Regional or elective module for: “M.A. Development Economics and International Studies”; Elective module for “MA Nahoststudien”	
10	<b>Assessment and examinations</b>	Written assignment (15 pages) and presentation (30 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %), Presentation (33 %)	
12	<b>Frequency of offer</b>	Every summer term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination</b>	English	
17	<b>Preparatory reading / reading list</b>	The class will draw on journal articles which will be made available via StudOn as well as on the following three books: <ul style="list-style-type: none"> <li>• Kuran, Timur. 2011. The Long Divergence: How Islamic Law Held Back the Middle East. Princeton: Princeton University Press.</li> </ul>	



		<ul style="list-style-type: none"><li>• Platteau, Jean-Philippe. 2017. Islam Instrumentalised: Religion and Politics in Historical Perspective. Cambridge: Cambridge University Press.</li><li>• Rubin, Jared. 2017. Rulers, Religion, and Riches: Why the West Got Rich and the Middle East Did Not. New York: Cambridge University Press.</li></ul>
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## Business & Society in Africa (Summer semester)

1	<b>Module name</b>	<b>Business &amp; Society in Africa</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar (2 SWS)	Mandatory attendance
3	<b>Teaching Staff</b>	Milena Stoermer	

4	<b>Module Coordinator</b>	Milena Stoermer
5	<b>Syllabus Outline</b>	<p>This seminar is designed to discuss and to broaden the awareness of the changing role of business in African societies, and to provide comprehensive theoretical and empirical knowledge to assess the societal challenges that organizations face while trying to contribute to sustainable development in African countries.</p> <p>Students will examine business actions in various institutional contexts (e.g. economic, political-legal, and socio-cultural) and address critically the relationships between business and society, taking into consideration alternative approaches to management. Contemporary social issues in management will be discussed in an organizational and systemic perspective. From an organizational perspective, issues addressed will be: corporate social responsibility, corporate citizenship, stakeholder management, inclusive business, social enterprises and hybrid organizations. From the systemic perspective, topics such as: sustainable development, cross-sector interactions and social innovation will be studied.</p>
6	<b>Educational goals and Learning outcome</b>	<p>Students will obtain the following skills by actively participating in the seminar.</p> <p><b>Subject-specific skills</b></p> <ul style="list-style-type: none"> <li>• Students analyze the changes in the role of business in African societies taking in consideration multiple institutional contexts (e.g. economic, political-legal, and socio-cultural).</li> <li>• Students reflect and evaluate the different theoretical approaches that explain the particularities of the business and society relationships in Africa.</li> <li>• Students develop and produce a case study that explain in detail a particular issue of the business and society relationships in Africa.</li> </ul> <p><b>Methodological skills</b></p> <ul style="list-style-type: none"> <li>• Students answer independently a research question regarding a particular issue related to the business and society relationships in Africa.</li> <li>• Students plan, carry out research, evaluate and analyze scientific literature related to an issue considered relevant for the better understanding of the business and society relationships in Africa.</li> <li>• Students produce a case study that exemplifies a particular issue related to the business and society relationships in Africa.</li> </ul>

		<p><b>Personal skills</b></p> <ul style="list-style-type: none"> <li>• Students evaluate their own strengths and weaknesses in relation to organizational skills.</li> <li>• Students reflect upon their own behavior as part of the global business community under consideration of fundamental ethical questions and the consequences for society.</li> </ul> <p><b>Social skills</b></p> <ul style="list-style-type: none"> <li>• Students can present clearly and effectively a particular issue related to the complex business and society relationship in Africa.</li> <li>• Students communicate clearly and respectfully their arguments and points of view in classroom.</li> <li>• Students give fellow students constructive feedback on their presentations.</li> </ul>	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	Second or fourth semester (summer term)	
9	<b>Courses of study for which the module is acceptable</b>	Regional or elective module in M.A. Development Economics and International Studies.	
10	<b>Assessment and examinations</b>	Presentation (30 minutes); Written assignment (app. 15 pages)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %), presentation (33 %)	
12	<b>Frequency of offer</b>	Summer semester 2022	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 Semester	
16	<b>Teaching and examination</b>	English	
17	<b>Preparatory reading / reading list</b>	<p>The seminar will draw on case studies and journal articles that will be made available via StudOn as well as the following books:</p> <ul style="list-style-type: none"> <li>• Carroll, A. and Buchholtz, A.K. (2015) Business &amp; Society: Ethics, Sustainability, and Stakeholder Management, Ninth Edition, Stamford, CT: Cengage Learning.</li> <li>• Lawrence, A.T. and Weber, J. (2014) Business and Society: Stakeholders, Ethics, Public Policy, Fourteenth Edition, International Edition, Singapore: McGraw Hill Education.</li> <li>• Lissner, R.N. and Sherman, H. (2014) Business, Society, and Government Essentials: Strategy and Applied Ethics, Second Edition, New York: Routledge.</li> </ul>	

# **Elective Modules**

## Risk and Insurance (Winter semester; not in the winter term 2022/23)

1	<b>Module name</b>	<b>Risk and Insurance</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Prof. Dr. Andreas Landmann	

4	<b>Module Coordinator</b>	Prof. Dr. Andreas Landmann	
5	<b>Syllabus Outline</b>	<ol style="list-style-type: none"> <li>1. Introduction: Importance of Risk and Insurance for Individuals and the Economy</li> <li>2. Risk and Uncertainty: The Economic Concept, Models and Measurement of Behavior</li> <li>3. Insurance Demand: Understanding Consumer Behavior</li> <li>4. Insurance Supply: Insurance Technology and Insurer Behavior</li> <li>5. Information Asymmetries: Adverse Selection and Moral Hazard</li> <li>6. Technology and New Insurance Models</li> </ol> <p>The lecture will also feature contributions by insurance practitioners.</p>	
6	<b>Educational goals and Learning outcome</b>	<p>Upon completion of the module, the students have acquired the following competencies: Students understand economic concepts of risk and uncertainty, different models of decision-making in risky environments, and the relevance of insurance solutions in an uncertain world. They are familiar with how insurance markets work, in particular which role consumers and insurers play, and how their behavior sometimes deviates from classical models.</p> <p>Students are also aware of inherent incentive problems in insurance (in particular adverse selection and moral hazard), as well as potential solutions, and are competent to critically discuss policy-relevant issues in the field.</p>	
7	<b>Prerequisites</b>	Basic microeconomics and statistics knowledge is strongly recommended	
8	<b>Intended stage in the degree course</b>	First or third semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written exam (60 minutes)	
11	<b>Calculation of the grade for the module</b>	Written exam 100%	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	42 hours
		Self-study	Reading: 42 hours Exercises: 42 hours Preparation for exam: 24 hours

15	<b>Duration</b>	1 semester
16	<b>Teaching and examination</b>	English
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Zweifel, Peter, and Roland Eisen. 2012. <i>Insurance Economics</i>. Berlin Heidelberg: Springer. doi:10.1007/978-3-642-20548-4.</li> <li>• Kunreuther, Howard, Mark V. Pauly, and Stacey McMorrow. 2013. <i>Insurance and Behavioral Economics: Improving Decisions in the Most Misunderstood Industry</i>. Cambridge: Cambridge University Press. doi:10.1017/CBO9781139050319.</li> </ul>

## International Monetary Economics (Summer semester)

1	<b>Module name</b>	<b>International Monetary Economics</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS), Tutorial (1 SWS)	
3	<b>Teaching Staff</b>	Prof. Juergen Kaehler PhD	

4	<b>Module Coordinator</b>	Prof. Juergen Kaehler PhD
5	<b>Syllabus Outline</b>	<p>The course examines issues of international monetary economics from theoretical, empirical, historical, and institutional perspectives. Emphasis will be put on experiences of emerging markets and developing countries.</p> <ul style="list-style-type: none"> <li>• The Foreign Exchange Market</li> <li>• Interest Rate Parity</li> <li>• Purchasing Power Parity</li> <li>• Exchange Rate Determination and Forecasting</li> <li>• Exchange Rate Systems</li> <li>• Currency Crises</li> <li>• Sustainability of Current Account Deficits</li> <li>• Country Risk and International Debt Crises</li> </ul> <p>Case studies will be analyzed in the tutorials.</p>
6	<b>Educational goals and Learning outcome</b>	<ul style="list-style-type: none"> <li>• Solid knowledge of the institutional framework of international financial markets</li> <li>• Understanding the historical development of exchange-rate systems and the pros and cons of flexible and fixed exchange rates</li> <li>• Applying empirical data to parity conditions and models of exchange rate determination</li> <li>• Evaluation of political and economic indicators of country risk</li> <li>• Assess the sustainability of current account deficits</li> <li>• Understanding the causes of currency and debt crises</li> </ul> <p>Personal and social skills are developed in the tutorials. In particular, students learn how to clearly and succinctly present the answers to empirical or analytical exercises and how to interact with fellow students in an academic debate.</p>
7	<b>Prerequisites</b>	None
8	<b>Intended stage in the degree course</b>	Second or fourth semester (summer term)
9	<b>Courses of study for which the module is acceptable</b>	Elective module for “M.A. Development Economics and International Studies”
10	<b>Assessment and examinations</b>	Written exam (60 minutes)
11	<b>Calculation of the grade for the module</b>	Written exam (100 %)
12	<b>Frequency of offer</b>	Every summer term
13	<b>Exam retakes</b>	Failed exams can be retaken twice.

14	<b>Workload</b>	Attendance	45 hours
		Self-study	Reading: 45 hours Exercises: 45 hours Revision for exam: 15 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• R.C. Feenstra and A.M. Taylor, International Economics (or: International Macroeconomics), 5<sup>th</sup> ed., Worth, 2021.</li> <li>• P.R. Krugman, M. Obstfeld and M.J. Melitz, International Economics (or: International Finance), 12<sup>th</sup> ed., Pearson, 2022.</li> <li>• G. Bekaert, R. Hodrick, International Financial Management, 3rd edition, Pearson, 2018.</li> <li>• Additional reading (papers) will be provided.</li> </ul>	



## Workshop Computable General Equilibrium Modelling (Winter semester; irregularly)

1	<b>Module name</b>	<b>Workshop Computable General Equilibrium Modelling</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Workshop	
3	<b>Teaching Staff</b>	Prof. Juergen Kaehler PhD	

4	<b>Module Coordinator</b>	Prof. Juergen Kaehler PhD
5	<b>Syllabus Outline</b>	<p>Computable General Equilibrium (CGE) models are popular and efficient research tools to simulate policy effects in diverse areas of economics such as international trade, economic development, migration, energy, environmental and fiscal policy. The workshop will start with a taught element including an introduction to CGE models using a simple two-sector model, a step-by-step introduction to GTAP and background information about the GTAP model. In the seminar part of the course, students will work with the software and database of the Global Trade Analysis Project (GTAP). We will be using the latest GTAP version that includes 141 countries/regions, 65 sectors and 8 factors of productions. Students are free to choose a topic for their GTAP application. Potential topics are for instance: Soaring Food Prices, Agricultural Production Subsidies, Climate Change, African Continental Free Trade Agreement and Taxation in India.</p> <ul style="list-style-type: none"> <li>• Introduction to Computable General Equilibrium Modelling</li> <li>• Overview of GTAP</li> <li>• GTAP Database and Final Demand</li> <li>• Supply and Welfare Decomposition</li> <li>• Factor Markets and Sensitivity Analysis</li> <li>• Working with Satellite Datasets and Miscellanea</li> </ul>
6	<b>Educational goals and Learning outcome</b>	<p>Students will:</p> <ul style="list-style-type: none"> <li>• Acquire a solid knowledge of CGE modelling</li> <li>• Apply a widely used CGE model and database to simulate economic policy interventions</li> <li>• Summarize findings of previous research and contribute with own research to the field of their chosen topic</li> <li>• Practice the presentation and discussion of their research output.</li> </ul>
7	<b>Prerequisites</b>	None
8	<b>Intended stage in the degree course</b>	First or third semester (winter term)
9	<b>Courses of study for which the module is acceptable</b>	Elective module for MA DEIS
10	<b>Assessment and examinations</b>	Seminar paper and presentation
11	<b>Calculation of the grade for the module</b>	Seminar paper (2/3) and presentation (1/3)

12	<b>Frequency of offer</b>	Irregularly	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• C.I. Dinwiddy &amp; F.J. Teal, The Two-Sector General Equilibrium Model, P, Allan/St. Martin's Press, 1988</li> <li>• M.E. Burfisher, Introduction to Computable General Equilibrium Models, 3<sup>rd</sup> ed., Cambridge University Press, 2021 (provides a step-by-step introduction of how to use GTAP)</li> <li>• A. Peng, Introducing CGE Models to the Classroom Using Excel, Working Paper, Ryerson University, 2009.</li> </ul>	

## International Migration (Winter semester; irregularly)

1	<b>Module name</b>	<b>International Migration</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Dr. Daniel Gossel	

4	<b>Module Coordinator</b>	Prof. Dr. Daniel Gossel
5	<b>Syllabus Outline</b>	<ul style="list-style-type: none"> <li>• Definitions, categories, and concepts related to the study of international migration</li> <li>• Theoretical and historical perspectives on migration and ethnic diversity</li> <li>• Long-term and short-term trends in global migration</li> <li>• Overviews of migration in major world regions</li> <li>• Politics and policies of migration</li> <li>• Effects of migration upon societies</li> </ul>
6	<b>Educational goals and Learning outcome</b>	<p>This seminar aims to attract students to the subject of international migration. Migration is an intrinsic part of the history of mankind, but in the current age of globalization it is of ever-growing political salience. Migration has major impacts on sending and receiving societies, therefore is important to analyze these processes as part of societal transformation.</p> <p><b>Subject-specific skills:</b></p> <ul style="list-style-type: none"> <li>• Students reflect theoretical concepts and acquire specialized and in-depth knowledge on a range of specific topics related to international migration.</li> <li>• Students apply policy analysis and conduct in-depth research (independently or in pairs) to examine complex dynamics driving international migratory movements and evaluate impacts on various socio-economic variables.</li> <li>• Students develop independent ideas to explain flow, patterns, and structures of international migration.</li> </ul> <p><b>Learning and methodological skills:</b></p> <ul style="list-style-type: none"> <li>• Students answer independently a research question related to the seminar topic. They do this by carrying out (independently or in pairs) in-depth research that involves gathering, analyzing and interpreting documents and academic literature related to the research questions to better understand the drivers, barriers and impacts of international migration on a range of variables.</li> <li>• Students plan and implement the research project in new and interdisciplinary contexts.</li> <li>• Students apply academic standards for writing, argumentation, and citation.</li> </ul> <p><b>Personal skills:</b> Students write and present complex, subject specific content clearly, effectively and based on academic standards</p>

		<ul style="list-style-type: none"> <li>Students reflect upon personal strengths and weaknesses regarding analytical, presentation and writing skills, and plan personal development accordingly.</li> </ul> <p><b>Social skills:</b></p> <ul style="list-style-type: none"> <li>Students work cooperatively and responsibly and critically reflect upon and improve their own co-operative behavior.</li> <li>Students communicate clearly and respectfully their arguments and points of view in classroom.</li> <li>Students give fellow students constructive feedback on their seminar papers and presentations.</li> </ul>	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	Third semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written assignment (ca. 15 pages) and presentation (30-45 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %) and presentation (33 %)	
12	<b>Frequency of offer</b>	Every two years	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination</b>	English	
17	<b>Preparatory reading / reading list</b>	Hein de Haas/Stephen Castles/Mark J. Miller (2020), The Age of Migration. International Population Movements in the World, 6th Edition	

## Development Policy (Winter semester)

1	<b>Module name</b>	<b>Development Policy</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Prof. Dr. Holger Seebens	

4	<b>Module Coordinator</b>	Prof. Dr. Holger Seebens	
5	<b>Syllabus Outline</b>	<ul style="list-style-type: none"> <li>• What is development and what are goals of policy making?</li> <li>• General issues involved in designing policies</li> <li>• Planning interventions</li> <li>• Evaluating interventions</li> </ul>	
6	<b>Educational goals and Learning outcome</b>	<p>Understanding development implies trying to understand the complexities involved in economic, social, or environmental change. Such complexity derives from interrelationships of many actors making decisions to pursue their interests given their specific institutional environment. Given this complexity, policies are designed to induce development.</p> <p>In this module, students will reflect upon and become familiar with the challenges of designing and implementing development policies. They learn a general framework to plan and evaluate interventions that aim at inducing development. In the framework of the course, students will design their own development project, which will be presented and discussed.</p> <p>After the course, students are able to analyze social, economic and political environments in which political interventions are implemented. They can critically assess current policies, can develop interventions and are familiar with challenges that can come up in the course of planning, implementing and evaluating development projects.</p>	
7	<b>Prerequisites</b>	Successful completion of the courses <i>Development Economics I</i> and/or <i>Development Economics II</i> is recommended.	
8	<b>Intended stage in the degree course</b>	First or third semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective Module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written assignment (ca. 15 pages) and presentation (ca. 20 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (66%) and presentation (33%)	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	

16	<b>Teaching and examination</b>	English
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Amartya Sen (2001): Development as freedom</li> <li>• Amartya Sen (1988): The concept of development.</li> <li>• Jeffrey Sachs: The end of poverty.</li> <li>• Murphy, Shleifer, and Vishny (1989): Industrialization and the big push.</li> <li>• Pranab Bardhan and Chris Udry (1999): Development Microeconomics.</li> <li>• Esther Duflo and Michael Kremer (2003): Use of Randomization in the Evaluation of Development Effectiveness. Paper prepared for the World Bank Operations Evaluation Department (OED) Conference on Evaluation and Development Effectiveness.</li> <li>• Abhijit Banerjee and Esther Duflo (2008): The experimental approach to development economics. National Bureau of Economic Research.</li> <li>• Dani Rodrik (2008): The New Development Economics: We Shall Experiment, but How Shall We Learn? Faculty Research Working Paper Series RWP08-055.</li> <li>• Martin Ravallion (2009): Should the randomistas rule? The Economists' Voice 6(2).</li> <li>• William Easterly (2006): The white man's burden.</li> </ul>

## International Political Economy (Summer semester)

1	<b>Module name</b>	<b>International Political Economy</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Seminar, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Dr. Elisabeth Meyer	

4	<b>Module Coordinator</b>	Dr. Elisabeth Meyer	
5	<b>Syllabus Outline</b>	<p><b>Organization:</b> The semi-intensive seminar is made up of five four-hour sessions concentrating on specific broader topics in international political economy. Individual sessions may consist of an introductory lecture, student presentations, group discussions and other activities. Students are expected to do some introductory reading ahead of every session.</p> <p><b>Contents:</b> Sessions are planned around the following topics: (1) Explaining the workings and performance of international organizations; (2) the role of international organizations in development aid and lending; (3) the limited gains of trade in developing countries and their relation to political economy aspects; (4) international conflict, especially the use and effects of economic sanctions; and (5) the effects of globalization on domestic politics.</p>	
6	<b>Educational goals and Learning outcome</b>	<ul style="list-style-type: none"> <li>• <b>Scientific skills:</b> Students learn about broad aspects of international cooperation and conflict from a political economy perspective.</li> <li>• <b>Methodology skills:</b> Students practice working with economic models and methods and strengthen their academic writing and reading skills.</li> <li>• <b>Personal skills:</b> Students sharpen and broaden their critical thinking skills which supports their professional and academic development.</li> <li>• <b>Social skills:</b> Students practice giving and receiving feedback as well as cooperating with classmates.</li> </ul>	
7	<b>Prerequisites</b>	Successful completion of at least one module on <i>International Economics</i> and/or <i>Development Economics</i> is recommended.	
8	<b>Intended stage in the degree course</b>	Second semester (summer term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective module for: "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written assignment (15 pages) and presentation (30 minutes)	
11	<b>Calculation of the grade for the module</b>	Written assignment (67 %), Presentation (33 %)	
12	<b>Frequency of offer</b>	Every summer term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	120 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination</b>	English	

17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Dreher, A., &amp; Lang, V. F. (2019). The political economy of international organizations. <i>The Oxford Handbook of Public Choice</i>, 2, 607-652.</li> <li>• Vreeland, James Raymond (2019): Corrupting International Organizations. In: <i>Annu. Rev. Polit. Sci.</i> 22 (1), S. 205–222.</li> <li>• Atkin, David; Khandelwal, Amit K. (2020): How Distortions Alter the Impacts of International Trade in Developing Countries. In: <i>Annu. Rev. Econ.</i> 12 (1), S. 213–238.</li> <li>• Felbermayr, Gabriel, et al. "Understanding economic sanctions: Interdisciplinary perspectives on theory and evidence." <i>European Economic Review</i> 135 (2021): 103720.</li> <li>• Rodrik, Dani (2021): Why Does Globalization Fuel Populism? Economics, Culture, and the Rise of Right-Wing Populism. In: <i>Annu. Rev. Econ.</i> 13 (1), S. 133–170.</li> </ul> <p>Further literature will be indicated in the course and via StudOn.</p>
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## Competition Policy in Developing Countries (Winter semester 2022/23)

1	<b>Module name</b>	<b>Competition Policy in Developing Countries</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS)	
3	<b>Teaching Staff</b>	PD Dr. Johannes Paha	

4	<b>Module Coordinator</b>	PD Dr. Johannes Paha
5	<b>Syllabus Outline</b>	Starting from a general introduction to development economics, this lecture will focus on market failure as an impediment to countries' economic development. In particular, we will focus on market power that allows firms to charge prices above the level prevailing in competition, which lowers consumer surplus and harms especially the poor if causing higher prices, for example, for food. We will study the relevance of competition policy / competition law for addressing this form of market failure. Similarly, we will learn how to analyze market power using models from industrial organization.
6	<b>Educational goals and Learning outcome</b>	The students (1) receive an introduction to game theory applied to development topics. Based on this knowledge, they (2) will study models on coordination failure and production complementarities before turning to (3) the role of public intervention for correcting market failure, especially in the form of (4) competition policy and (5) state aid.
7	<b>Prerequisites</b>	None
8	<b>Intended stage in the degree course</b>	First or third semester (winter term)
9	<b>Courses of study for which the module is acceptable</b>	Elective module for: "M.A. Development Economics and International Studies"; Elective module for "MA Nahoststudien"
10	<b>Assessment and examinations</b>	Written exam (60 minutes)
11	<b>Calculation of the grade for the module</b>	Written exam (100%)
12	<b>Frequency of offer</b>	Winter term 2022/23
13	<b>Exam retakes</b>	Failed exams can be retaken twice.
14	<b>Workload</b>	Attendance 30 hours Self-study 70 hours
15	<b>Duration</b>	1 semester
16	<b>Teaching and examination language</b>	English
17	<b>Preparatory reading / reading list</b>	Main textbooks: Motta, M. (2004). "Competition Policy: Theory and Practice." Cambridge University Press. Todaro, M.P. and Smith S.C. (2015). "Economic Development." 12th edition. Pearson.

# **Elective Complementary Modules**

## Statistics: Refresher Course (Winter semester)

1	<b>Module name</b>	<b>Statistics Refresher Course</b>	<b>5 ECTS</b>
2	<b>Courses</b>	Lecture (2 SWS)	
3	<b>Teaching Staff</b>	Andreas Link	

4	<b>Module Coordinator</b>	Andreas Link	
5	<b>Syllabus Outline</b>	<ul style="list-style-type: none"> <li>• Random Variables and Probability Distributions</li> <li>• Moments of One Random Variable</li> <li>• Statistics with Two Random Variables</li> <li>• Parametric Distributions</li> <li>• Sample Distribution</li> <li>• Estimation and Inference of the Population Mean</li> <li>• Comparing the Means of Different Populations</li> <li>• Introduction to Stata</li> </ul>	
6	<b>Educational goals and Learning outcome</b>	Students are equipped with the basics of inferential statistics so that they are able to follow the Research Methods I course. They get to know specific terms, definitions, rules and testing procedures. They apply the theoretical contents to economic data in diverse exercises. Methodological skills that the students acquire in particular are to conduct hypothesis tests.	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	First semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Elective complementary module for "M.A. Development Economics and International Studies"	
10	<b>Assessment and examinations</b>	Written Exam	
11	<b>Calculation of the grade for the module</b>	Written Exam 100%	
12	<b>Frequency of offer</b>	Every winter term	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	30 hours
		Self-study	105 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	J. H. Stock and M. W. Watson, Introduction to Econometrics, Update, 3rd ed., Pearson 2015	

## Introduction to Stata (Winter semester; irregularly)

1	<b>Module name</b>	<b>Introduction to Stata</b>	<b>2.5 ECTS</b>
2	<b>Courses</b>	Seminar, 1 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Dr. Lisa Rogge	

4	<b>Module Coordinator</b>	Dr. Lisa Rogge	
5	<b>Syllabus Outline</b>	This is an intensive (blocked) course covering the main functionalities of Stata such as basic syntax, troubleshooting, loading and examining data, working with dofiles, basic and advanced data manipulation, combining datasets, regressions, and the generation of figures and tables. Importantly, this course does not aim at teaching statistical concepts, even though it will naturally make use of them throughout.	
6	<b>Educational goals and Learning outcome</b>	Students will be able to (1) use Stata's basic data manipulation functionalities, (2) handle and combine different types of data structures (e.g., data with different units of observations, panel vs. cross-section), (3) create academic-type tables and graphs, (4) run regression analysis, (5) find solutions to their coding problems efficiently and independently (6) organize their empirical work in an efficient way.  Altogether, students will acquire foundational Stata skills that will enable them to engage with empirical work in the context of MA seminars/theses.	
7	<b>Prerequisites</b>	Successful completion of the Statistics: Refresher Course is recommended	
8	<b>Intended stage in the degree course</b>	First semester (winter term)	
9	<b>Courses of study for which the module is acceptable</b>	Complementary elective module for: "M.A. Development Economics and International Studies"; Complementary elective module for "M.A. Nahoststudien".	
10	<b>Assessment and examinations</b>	Students are required to complete a take-home project which will broadly test their ability to conduct basic empirical analyses with the software, with particular emphasis on the following aspects: <ul style="list-style-type: none"> <li>• ability to manipulate/restructure/merge/reshape datasets,</li> <li>• ability to create graphs and tables,</li> <li>• ability to conduct regression analyses.</li> </ul> After the project submission, students will be required to meet with the module coordinator in order to explain the submitted software code thoroughly.	
11	<b>Calculation of the grade for the module</b>	Successful completion of a take-home project and a presentation/interview to determine pass/fail.	
12	<b>Frequency of offer</b>	Irregularly	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	15 hours
		Self-study	60 hours
15	<b>Duration</b>	1 semester	

16	<b>Teaching and examination language</b>	English
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"><li>• Baum (2006) An Introduction to Modern Econometrics Using Stata.</li><li>• Mitchell (2004) A Visual Guide to Stata Graphics.</li></ul>

## Advanced Topics in Stata (Summer semester, tbc)

1	<b>Module name</b>	<b>Advanced Topics in Stata</b>	<b>2.5 ECTS</b>
2	<b>Courses</b>	Seminar, 1 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	tba	

4	<b>Module Coordinator</b>	tba
5	<b>Syllabus Outline</b>	This is an intensive (blocked) course going beyond the main functionalities of Stata (basic syntax, trouble-shooting, loading and examining data, working with dofiles, basic and semi- advanced data manipulation, combining datasets, basic regressions, and the generation of figures and tables. It will expand on more advanced programming techniques involving macros such as locals and globals, as well as numeric and string loops. More advanced regression commands and map creation will be also discussed. Importantly, this course does not aim at teaching statistical concepts, even though it will naturally make use of them throughout.
6	<b>Educational goals and Learning outcome</b>	Students will be able to (1) use Stata's advanced data manipulation functionalities, (2) use the programming features of Stata to automatize repetitive tasks, (3) the basics of handling shapefiles within Stata and creating more sophisticated regression tables (4) run advanced regression analysis, (5) find sophisticated solutions involving programming to their coding problems efficiently and independently, (6) create their own commands. Altogether, students will acquire advanced Stata skills that will enable them to engage with empirical work with programming skills in the context of MA seminars/theses.
7	<b>Prerequisites</b>	Successful completion of the Statistics: Refresher Course is recommended
8	<b>Intended stage in the degree course</b>	Second or fourth semester (summer term)
9	<b>Courses of study for which the module is acceptable</b>	Complementary elective module for: "M.A. Development Economics and International Studies"; Complementary elective module for "M.A. Nahoststudien".
10	<b>Assessment and examinations</b>	Students are required to complete a take-home project which will broadly test their ability to conduct advanced empirical analyses with the software, with particular emphasis on the following aspects: <ul style="list-style-type: none"> <li>• program a code that handles repetitive tasks efficiently,</li> <li>• ability to conduct advanced regression analyses and produced sophisticated regression tables.</li> </ul> After the project submission, students will be required to meet with the module coordinator in order to explain the submitted software code thoroughly.

11	<b>Calculation of the grade for the module</b>	Successful completion of a take-home project and a presentation/interview to determine pass/fail.	
12	<b>Frequency of offer</b>	Irregularly	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	15 hours
		Self-study	60 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Baum (2006) An Introduction to Modern Econometrics Using Stata.</li> <li>• Mitchell (2004) A Visual Guide to Stata Graphics.</li> </ul>	

## Academic Research and Writing (MA DEIS) (Winter semester; irregularly)

1	<b>Module name</b>	<b>Academic Research and Writing (MA DEIS)</b>	<b>2.5 ECTS</b>
2	<b>Courses</b>	Tutorial, 2 SWS	Mandatory attendance
3	<b>Teaching Staff</b>	Milena Stoermer	

4	<b>Module Coordinator</b>	Prof. Dr. Christine Binzel
5	<b>Syllabus Outline</b>	<ol style="list-style-type: none"> <li>1. Background to writing</li> <li>2. Reading: finding suitable sources</li> <li>3. Reading: assessing the quality of the article</li> <li>4. Components of academic style</li> <li>5. Referencing</li> <li>6. Avoiding plagiarism</li> <li>7. Finding key points and note-making</li> <li>8. Organizing paragraphs</li> <li>9. Introducing examples</li> <li>10. Visual information and numbers</li> <li>11. Introductions and conclusions</li> <li>12. Re-writing and proof-reading</li> </ol>
6	<b>Educational goals and Learning outcome</b>	<p>This tutorial aims at developing students' proficiency in analytical writing, rhetorical reading, and critical thinking.</p> <ul style="list-style-type: none"> <li>• Students find and evaluate different kinds of information relevant to a problem or issue being addressed in the writing and integrate that information into their written work in a manner that both supports their argument and properly documents the source of information.</li> <li>• Students form and frame a clear thesis statement, organize information, develop the central idea, and present the finished work in standard English in an acceptable manner.</li> <li>• Students understand the principles of intellectual property and academic honesty for academic writing.</li> <li>• Students create a complete and consistent bibliography being familiar with helpful tools, methods, and software.</li> <li>• Students cite correctly and are consistent in terms of their citation method.</li> <li>• Students understand that effective writing is a result of a recursive process (where students develop the ability to revise, edit, and proofread).</li> </ul>
7	<b>Prerequisites</b>	None
8	<b>Intended stage in the degree course</b>	First semester (winter term)
9	<b>Courses of study for which the module is acceptable</b>	Elective complementary module in M.A. Development Economics and International Studies
10	<b>Assessment and examinations</b>	Presentation and Written Assignment



11	<b>Calculation of the grade for the module</b>	Ungraded	
12	<b>Frequency of offer</b>	Irregularly	
13	<b>Exam retakes</b>	Failed exams can be retaken twice.	
14	<b>Workload</b>	Attendance	12 hours
		Self-study	57 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	<ul style="list-style-type: none"> <li>• Crème, Phyllis and Marry Lea. Writing at University: A Guide for Students. Open University Press. 2003.</li> <li>• Clouse, Barbara Fine. Patterns for A Purpose: A Rhetorical Reader 5th ed. New York: McGraw Hill Higher Education, 2009.</li> <li>• Day, Susan, Robert Funk, and Elizabeth McMahan. Literature and the Writing Process. 9th ed. Upper Saddle River: Prentice Hall, 2011.</li> <li>• Soles, Derek. The Essentials of Academic Writing. Boston: Houghton Mifflin, 2005.</li> </ul>	

## Career Prospects in International Development (Winter semester; irregularly)

1	<b>Module name</b>	<b>Career Prospects in International Development</b>	<b>No ECTS</b>
2	<b>Courses</b>	Workshop, 2 SWS	
3	<b>Teaching Staff</b>	Wolfgang Dewald	

4	<b>Module Coordinator</b>	Wolfgang Dewald	
5	<b>Syllabus Outline</b>	<p>This workshop will contain at least the following items:</p> <ul style="list-style-type: none"> <li>• Political and economic context of International Development (ID)</li> <li>• Exemplary presentation of organisations which are active in ID (international, national, and non-governmental organisations)</li> <li>• Perspectives of employment</li> <li>• Requirements and expectations of employers</li> <li>• Strategies for a career in ID</li> </ul> <p>The workshop will be conducted in an interactive manner and will include exercises in which participants work together in sub-groups. Participants may ask questions any time, even during a PowerPoint presentation. The workshop will take 7 hours; the number of participants should not exceed 20.</p>	
6	<b>Educational goals and Learning outcome</b>	<p>The participants will have ...</p> <ol style="list-style-type: none"> <li>1. obtained an overview of the different organizations involved in international development</li> <li>2. been introduced to qualifications and strategies for working in international development</li> <li>3. gained an impression of whether international development is a suitable career option for them</li> </ol>	
7	<b>Prerequisites</b>	None	
8	<b>Intended stage in the degree course</b>	All semester	
9	<b>Courses of study for which the module is acceptable</b>	Elective complementary module in M.A. Development Economics and International Studies	
10	<b>Assessment and examinations</b>	Ungraded	
11	<b>Calculation of the grade for the module</b>	Ungraded	
12	<b>Frequency of offer</b>	Irregularly	
13	<b>Exam retakes</b>	Ungraded	
14	<b>Workload</b>	Attendance	7 hours
		Self-study	3 hours
15	<b>Duration</b>	1 semester	
16	<b>Teaching and examination language</b>	English	
17	<b>Preparatory reading / reading list</b>	Cooperation Management for Practitioners, Managing Social Change with Capacity WORKS, GIZ, 2015	

# Master Thesis

1	<b>Name of Module</b>	<b>Master Thesis</b>	<b>30 ECTS</b>
2	<b>Courses</b>		
3	<b>Teaching Staff</b>	Prof. Dr. Christine Binzel, Prof. Dr. Matthias S. Fifka, Prof. Jürgen Kähler PhD, Prof. Dr. Andreas Landmann	

4	<b>Module Coordinator</b>	Prof. Dr. Christine Binzel, Prof. Dr. Matthias S. Fifka, Prof. Jürgen Kähler PhD, Prof. Dr. Andreas Landmann, Dr. Pérez-Alvarez, Karrar Hussain, PhD
5	<b>Syllabus Outline</b>	Students write a thesis about a topic that they agree with their academic supervisors. Topics may cover any issue from development economics and international studies. The topic should be related to one of the compulsory, regional, or elective modules.
6	<b>Educational goals and Learning outcome</b>	<p><b>Subject-specific skills:</b></p> <ul style="list-style-type: none"> <li>• Students apply theoretical models and acquire specialized and in-depth knowledge on a particular topic related to international economics, development economics, applied econometrics, international business ethics, or one of the regional or topics elective modules of the MA DEIS.</li> <li>• Students explain, apply, and reflect upon complex theories, terminology, specialities, boundaries, and different schools of thought related to their topic critically and in depth.</li> <li>• Students develop ideas and theories to explain economic phenomena related to their topic.</li> <li>• Students collect and review the related literature critically. They summarize the main findings of other authors in a conclusive way.</li> </ul> <p><b>Methodological skills:</b></p> <ul style="list-style-type: none"> <li>• Students show that they can plan and implement stages of work in order to solve a problem in a new context or related to a new unfamiliar topic.</li> <li>• Students collect, prepare, and evaluate data related to their topic.</li> <li>• Students apply qualitative and quantitative methods to analyse the data. Thereby they apply the skills they gathered in the core modules.</li> <li>• Students critically evaluate the strengths, limitations, and applicability of different empirical methods.</li> </ul> <p><b>Personal skills:</b></p> <ul style="list-style-type: none"> <li>• Students write complex, subject specific content clearly, effectively and based on scientific standards. Thereby they expand their skills learnt in the seminars.</li> <li>• Students plan their MA thesis independently and strengthen their ability to work autonomously in an academic context.</li> </ul>
7	<b>Prerequisites</b>	None

8	<b>Intended stage in the degree course</b>	Fourth semester
9	<b>Courses of study for which the module is acceptable</b>	Required module for: MA Development Economics and International Studies
10	<b>Assessment and examinations</b>	Master thesis (50 – 70 pages)
11	<b>Calculation of the grade for the module</b>	Master thesis 100%
12	<b>Frequency of offer</b>	Each term
13	<b>Exam retakes</b>	Can be retaken once.
14	<b>Workload</b>	Self-study: 900 hours
15	<b>Duration</b>	1 semester
16	<b>Teaching and examination language</b>	English
17	<b>Preparatory reading / reading list</b>	Required readings are set on an individual basis.